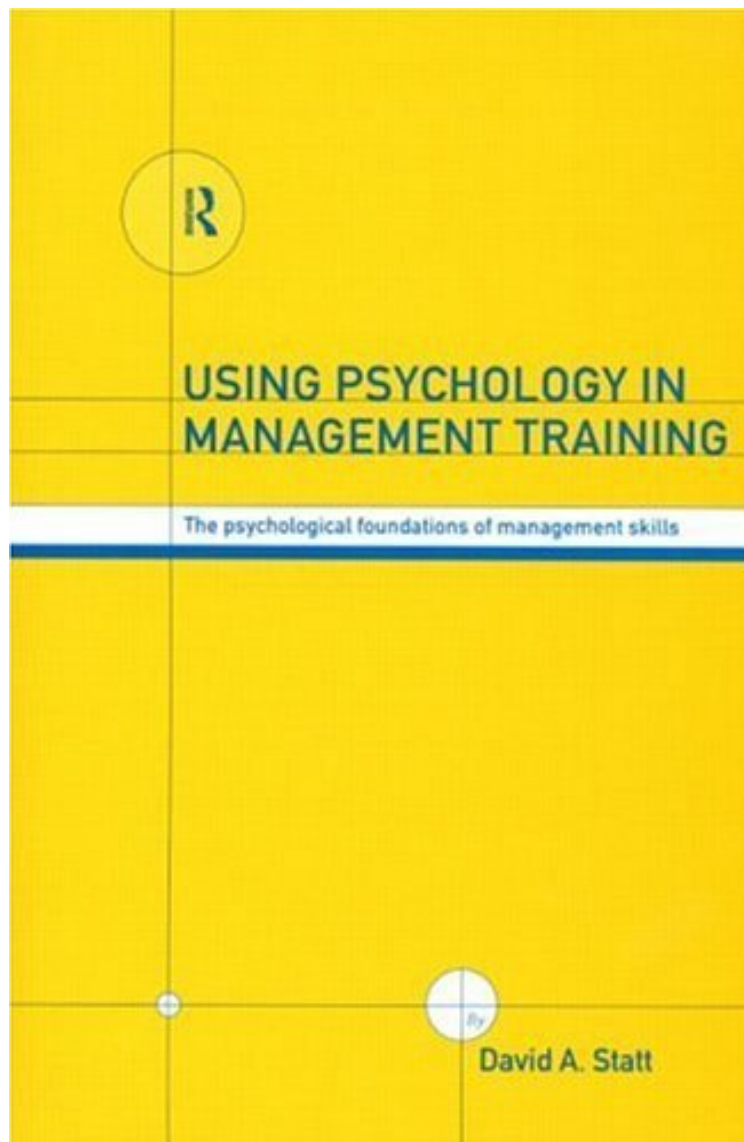


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Using Psychology in Management Training: The Psychological Foundations of Management Skills

David A. Statt

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David A. Statt : Using Psychology in Management Training: The Psychological Foundations of Management Skills before purchasing it in order to gage whether or not it would be worth my time, and all praised Using Psychology in Management Training: The Psychological Foundations of Management Skills:

Many of the fundamental principles of psychology form the basis for management training. Using Psychology in Management Training aims to give trainers and student trainers a grounding in the ideas and research findings which are most relevant to their work. Three major areas are explored from a management training perspective and illustrated with examples* the individual psychological processes of learning, personality and motivation which are at the heart of most management training courses* the social psychological processes of group dynamics, leadership and stress which all arise from the interaction of people at work* the psychology of the actual training experience including the crucial training skill of communication and what is needed to meet organisational training needs. Using Psychology in Management Training has a clear and accessible format with a comprehensive glossary of unfamiliar terms and suggestions for further reading at the end of each chapter.

"The author makes some good choices about theories to review and includes some fascinating, classic studies in social and organizational psychology (e.g., the work of Asch, Milgram, Lewin). He also does a good job of revisiting ideas he has presented earlier and highlighting their relevance to the topic at hand." - "Personnel Psychology About the Author David A. Statt is Director of Studies of the Graduate School International Business at the University of Bristol. He has worked as a manager, trainer and academic in Britain and the United States. His previous publications include Psychology and the World of Work (1994), Understanding the Consumer (1997), The Concise Dictionary of Psychology (1998) and the Concise Dictionary of Business Management (1999).