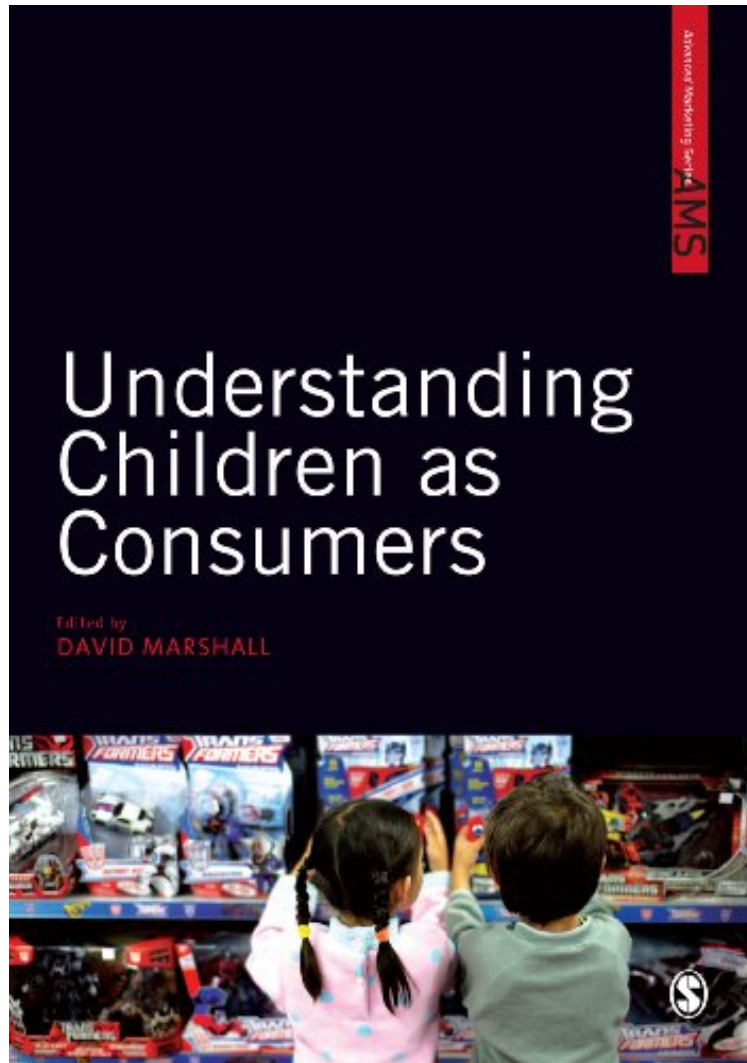


(Mobile book) Understanding Children as Consumers (SAGE Advanced Marketing Series)

Understanding Children as Consumers (SAGE Advanced Marketing Series)

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From SAGE Publications Ltd : Understanding Children as Consumers (SAGE Advanced Marketing Series)
before purchasing it in order to gauge whether or not it would be worth my time, and all praised Understanding Children as Consumers (SAGE Advanced Marketing Series):

0 of 0 people found the following review helpful. This book is my star at Children Marketing. By Riverdale Boss I have been reading many marketing books and most of them has more than 4 star as ratings. But I did not see any book like this book. "Understanding Children as Consumers" has a lot of ideas as well as scientific proof as background. This book is my star compared to the books I read last 4 years. Every paragraph is full of multiple of ideas, findings or academic research backgrounds. Thank you the contributors of this book Gary Cross, Teresa Davis, Valerie-Ines de La Ville,

Karin M. Ekstrom, Stephen Kline, David Marshall, Agnes Naim, Clive Nancarrow, Staphine O'Donohoe, Maria Piancentini, Jeanette Rasmussen, Christine Roland-Levy, Valerie Tartas, Julie Tinson, Sarah Todd, Birigitte Tufle and Brain Young on this book.

What drives children as consumers? How do advertising campaigns and branding effect children and young people? How do children themselves understand and evaluate these influences? Whether fashion, toys, food, branding, money - from TV adverts and the supermarket aisle, to the internet and peer trends, there is a growing presence of marketing forces directed at and influencing children and young people. How should these forces be understood, and what means of research or dialogue is required to assess them? With critical insight, the contributors to this collection, take up the evaluation of the child as an active consumer, and offer a valuable rethinking of the discussions and literature on the subject. Features:
• 14 original chapters from leading researchers in the field
• Each chapter contains vignettes or case examples to reinforce learning
• Contains consideration of future research directions in each of the topics that the chapters cover.
This book will be relevant reading for postgraduates and advanced undergraduates with an interest in children as consumers, consumer behaviour and on marketing courses in general as well as for researchers working in this field.