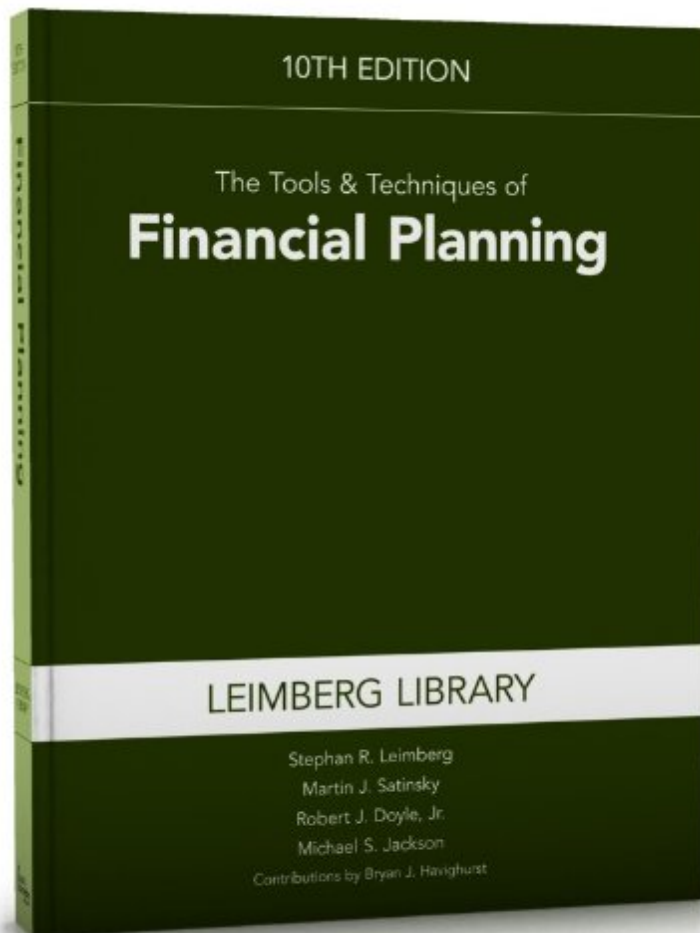


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## Tools Techniques of Financial Planning (Tools and Techniques of Financial Planning)

*Stephan Leimberg, Martin , CPA/PFS, J.D., LL.M Satinsky  
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**Stephan Leimberg, Martin , CPA/PFS, J.D., LL.M Satinsky : Tools Techniques of Financial Planning (Tools and Techniques of Financial Planning)** before purchasing it in order to gage whether or not it would be worth my time, and all praised Tools Techniques of Financial Planning (Tools and Techniques of Financial Planning):

1 of 1 people found the following review helpful. There are better books availableBy MikeThis was required reading for a financial planning course. A few chapters are worth reading. The other chapters either go into pointless mind numbing detail, or skim topics too quickly to be useful. For some reason, it also skips the basic information (ie: what is a stock and bond). This book is not thorough enough to be a reference, and not concise enough to be a study guide. It is certainly not worth the big price tag.3 of 3 people found the following review helpful. Required does not mean goodBy C. FulcoI bought this book via because it was required for a CFP prep course I'm thinking of taking. It was to

be the introductory text. While it is full of information, I found it not well written or laid out, and the authors seemed like they were using the book as a "data dump" for their pockets of information and expertise. My biggest complaint is the book lacked focus in the sense that it did not develop the most important information, and conversely, seemed to spend far too many pages on remote issues that are not likely going to be part of a generalist CFP. I am very surprised that the book is not more polished as it was the 8th edition (9th recently came out). Why this book was chosen by the faculty, I have no idea. In the past, I had other CPF-related courses and we used Personal Financial Planning by Hallman and Rosenbloom --- An excellent text and resource book. Much more readable. Since I did not really get anything out of the "Tools and ..." book, I ordered through and read the more recent version of the Hallman and Rosenbloom book. Glad I did.0 of 0 people found the following review helpful. Learning a huge amount!By C Gersonbecoming my new career

The Tools Techniques of Financial Planning, 10th edition, is part of the popular Leimberg Library. It continues to provide complete coverage of the principles, processes, and practice of financial planning. This book is a must-have resource for any planner who desires a well-organized approach for explaining financial planning strategies to clients and is concerned with the suitability of the products offered.