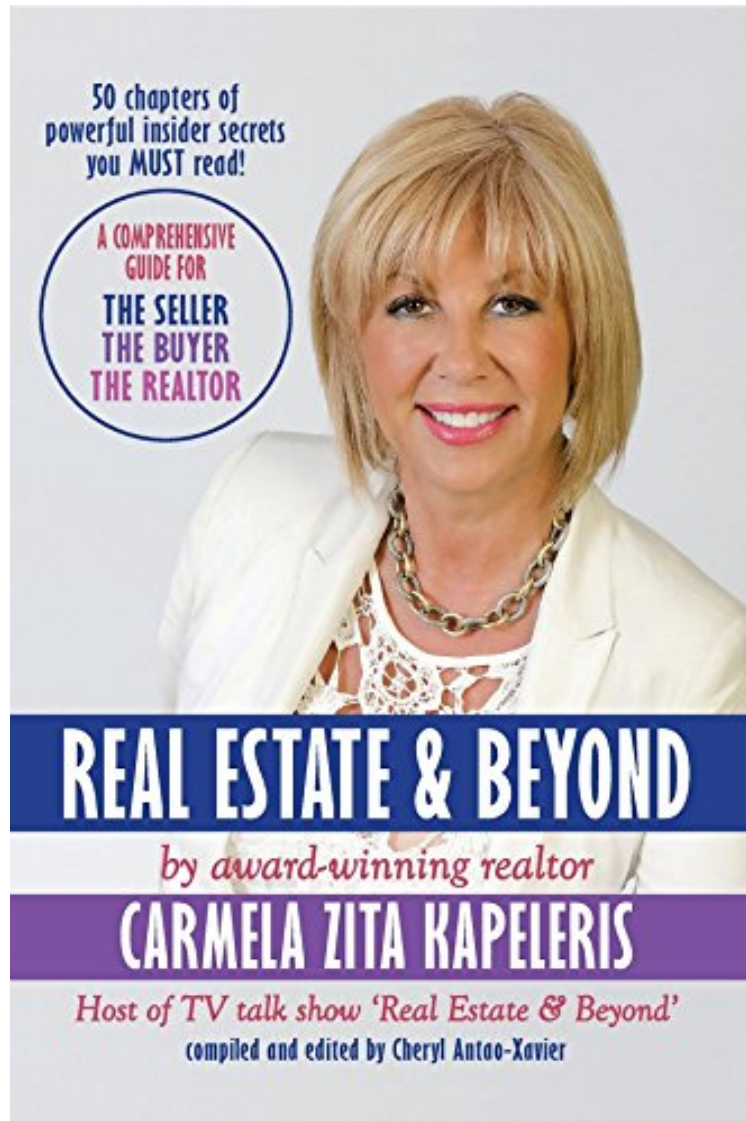


(Library ebook) Real Estate Beyond: A comprehensive guide for the Seller, the Buyer and the Realtor

Real Estate Beyond: A comprehensive guide for the Seller, the Buyer and the Realtor

Carmela Zita Kapeleris

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Carmela Zita Kapeleris : Real Estate Beyond: A comprehensive guide for the Seller, the Buyer and the Realtor before purchasing it in order to gage whether or not it would be worth my time, and all praised Real Estate Beyond: A comprehensive guide for the Seller, the Buyer and the Realtor:

A comprehensive guide to the business of Real Estate, which gives insider realtor tips from an award-winning 30-year

professional real estate agent and personal motivator, Carmela Zita Kapeleris. The book is ideal for buyers, sellers, and novice as well as pro realtors and business professionals in general. Fifty chapters of insider tips.

BACK OF BOOK Carmela's book is a further example of her continuing to serve people with the utmost of professionalism!-Ettore Cardarelli, Brokerage OREA Director President-Elect This book is a road map to success in Real Estate. Buy it. Read it. Do it. - Roy Cocciollo, Principal Broker, YourMortgageYourWay.ca As the producer for her TV show 'Real Estate and Beyond,' I've read Carmela's scripts over the years. Now all that info and more is included in this book.-Frank Bosnjak, Producer, Television Online Carmela has a natural passion and energy for our industry. Her expertise will help buyers, sellers, and realtors navigate the world of real estate with greater success.- Kathleen Black, CEO and Elite Coach, Kathleen Black Coaching Consulting With her expertise and enthusiasm from being in the industry all these years...who else to put a book like this together! A very valuable resource.-Wendy Dookie, Real Estate Stager, Completely Staged Interiors. Finally...A book that demystifies the world of Real Estate! - George Carlson, Mississauga Councillor, Ward 11 Carmela is an expert in all aspects of real estate - she really knows the market inside out.-Gil Moore, CEO Founder of MetalWorks StudioAbout the AuthorCarmela Zita Kapeleris was born in Canada to Italian immigrant parents. She lives in Mississauga with her husband and two adult children, both of whom encouraged her to pursue her talents and write this book. Carmela has inspired and empowered hundreds of people into a life of personal and business fulfillment through her various speaking engagements, workshops, multimedia and philanthropic platforms. She is the host/producer of Kapeleris Talk TV-Real Estate Beyond that promotes business, wealth and healthy living. She has a passion for helping people find their dream home and is an award winning Broker Realtor with over 30 years' experience in the industry. She is known to belong to one of the top sales teams in Canada. She is the recipient of many awards including the Hall of Fame-2005, Lifetime Achievement-2010 and Service Excellence. She has international sales status working on projects in Florida, Mexico, Dominican Republic, and Costa Rica. She has facilitated workshops in Vancouver, Calgary, Ontario, and the U.S. She and her partner/husband have been keynote real estate speakers in Europe. Carmela is the founder of a non-profit networking organization and 'woman helping women' group. She is a proud advocate for World Vision, Children's Miracle Network, Breast Cancer Awareness and Adopt a Senior. She has been featured on radio, TV, newspapers and Profiles of Success Magazine, RESAAS and other publications. She was recently named by the City Mayor as "an icon in her Community" and dubbed by her colleagues as one of the most innovative, collaborative thinkers in our time, creating a culture of leadership excellence. Carmela is truly energetic and passionate in her delivery of this book, leaving a distinct impression in the real estate industry and unique mark in this world. The author may be contacted for speaking engagements and workshops at info@kapeleris.com or ckapeleristeam@gmail.com Website:

www.kapeleris.comCheryl Antao-Xavier has over 30 years' experience in writing and publishing. She has a Bachelor of Arts in English Literature and studied writing, editing, proofreading, research, design and production at Ryerson, Toronto. Cheryl has over 26 years' experience as a professional editor and proofreader with leading publishing companies such as Maclean Hunter Printing (now part of Rogers Media) and Carswell Publishers (now Thomson Reuters), and Oxford University Press (Karachi chapter). She owned a desktop publishing business for three years, editing and publishing newsletters and magazines. In 2008, she set up In Our Words Inc., which publishes literary books. IOWI publishes an average of seven titles a year. Cheryl is the chief editor and proofreader for poetry and prose at IOWI.Cheryl Antao-Xavier has over 30 years' experience in writing and publishing. She has a Bachelor of Arts in English Literature and studied writing, editing, proofreading, research, design and production at Ryerson, Toronto. Cheryl has over 26 years' experience as a professional editor and proofreader with leading publishing companies such as Maclean Hunter Printing (now part of Rogers Media) and Carswell Publishers (now Thomson Reuters), and Oxford University Press (Karachi chapter). She owned a desktop publishing business for three years, editing and publishing newsletters and magazines. In 2008, she set up In Our Words Inc., which publishes literary books. IOWI publishes an average of seven titles a year. Cheryl is the chief editor and proofreader for poetry and prose at IOWI.