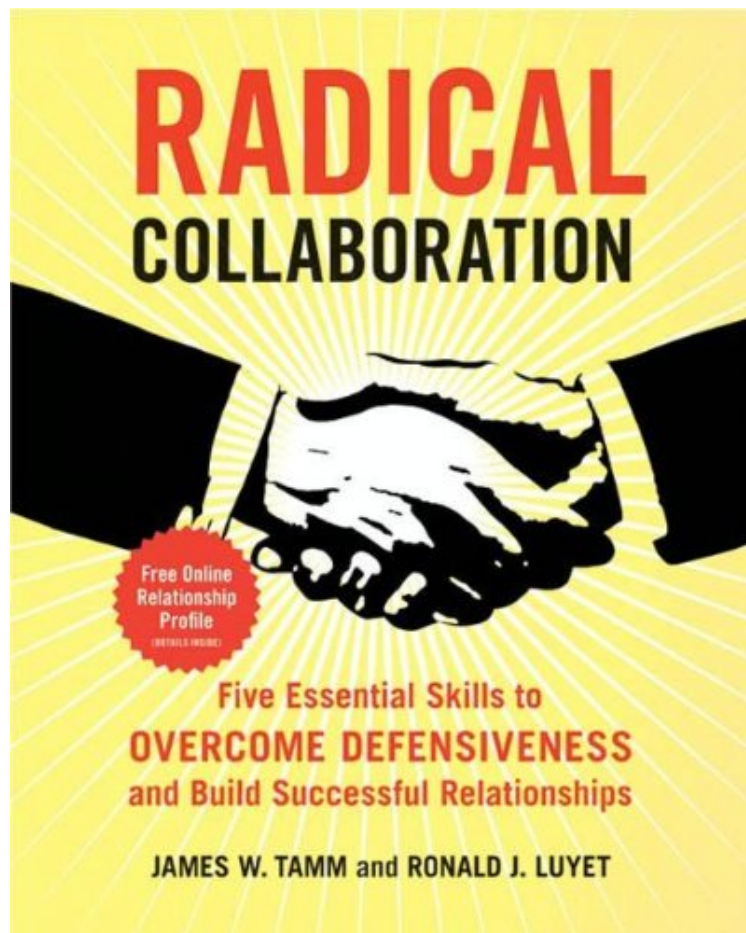


(Download) Radical Collaboration: Five Essential Skills to Overcome Defensiveness and Build Successful Relationships

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James W. Tamm, Ronald J. Luyet

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1 of 1 people found the following review helpful. Eye opening bookBy SarahThis book opened my eyes and has given me the tools to collaborate with a clear head. The first section of the book identifies the signs you are becoming defensive, the second part elaborates and helps you explore your subconscious to discover why you are really becoming defensive. It has become easy for me to identify when my response to a situation is irrational due to all of my underlying insecurities weighing in. The book also does a great job pointing out your flaws without making you dwell on the past, it has the intention of exciting you to do better in the future. The last part of the book helps you with

techniques for effective collaboration. I recommend this book to everyone, I think it will add value to anyone's life. 1 of 1 people found the following review helpful. One of my 10 favorite books from the psychology field. By K. Meagher I am a psychotherapist, and not only have I found this book to be an excellent summation of ways to help improve ALL relationships, but it has also become a good tool I use as I go through the book with my clients. Want to have better relationships? Figure out what your own defenses are and why you have them. Then learn how to deal with your own, and with those defenses that other people have. Then with an increased sense of safety, openness becomes much easier. This is a very well written, easy to read pathway to improved relationships. What could be more valuable? 0 of 0 people found the following review helpful. Great Book for Anyone Who's Tired of Divisiveness! By Will Corsair Wonderful book by a former State of California Senior Administrative Law Judge who mediated almost 2,000 employment disputes over his career. He also worked as lawyer in HR at General Electric. Lots of stories, examples, checklists, and how-to information for how to get beyond what's at the heart of most disagreements--defensiveness. I refer to and recommend the book in my leadership classes at an agency of the department of defense, and to clients at other federal agencies.

What is Your Collaborative Intention? James W. Tamm and Ronald J. Luyet provide tools that will increase your ability to collaborate. You will learn to be more aware of others and how to problem-solve and negotiate. Collaborative skills have never been more important, and these skills are absolutely necessary for today's workplace. Radical Collaboration is a how-to manual for anyone who wants to create trusting, collaborative environments, and transform groups into motivated and empowered teams. It is an eye-opener for leaders, managers, HR professionals, agents, trainers, and consultants who are seeking constructive ways of getting the results they want.

About the Author James W. Tamm is a former judge and an expert on dispute resolution and building collaborative relationships. He is currently managing director of the international consulting firm Business Consultants Network, Inc. Ronald J. Luyet is a licensed psychotherapist who has advised Fortune 500 companies for more than thirty years. Ron is a vice president of consulting and training services for Business Consultants Network, Inc.