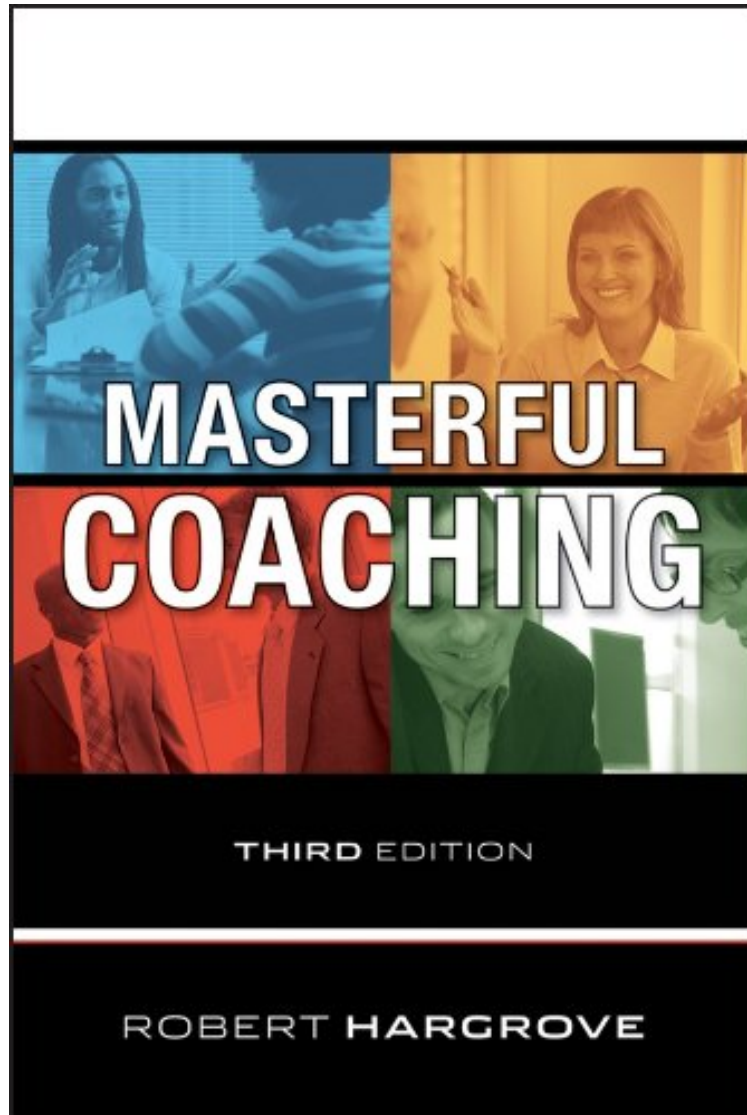


Masterful Coaching

Robert Hargrove

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Robert Hargrove : Masterful Coaching before purchasing it in order to gauge whether or not it would be worth my time, and all praised Masterful Coaching:

1 of 1 people found the following review helpful. Enabling Impossible FuturesBy Brian GormanRobert Hargrove lays out the ways in which he coaches business leaders and their teams to define and create impossible futures. In doing so, he pulls no punches, and holds no cards close to the vest. Rather, he shares the wisdom and insights that he and his team have garnered over the years. This book is rich in its content, and worthy of a deep and reflective reading. But, don't then put it at the back of the bookshelf; you will want to return to it often for the questions that he poses...They are important to you, to your organization, and to the future.1 of 1 people found the following review helpful. A must

Read! By Coach Gary This book is the Premier Book on Coaching, specifically Business Coaching. Don't waste your time reading the others the majority of authors that write about Business Coaching don't understand the area of Transformation and it's importance to the Coaching process. Robert Hargrove maps out exactly what the reader needs to learn and understand about the REAL Coaching process. He is the Master! Gary Henson, Founder, BusinessCoach.com 1 of 1 people found the following review helpful. Good stuff - not an easy read though. By Eric Osborn Good material but I just found it easy to get bogged down.

When the first edition of Masterful Coaching was published, it quickly became the standard resource for anyone who was a coach, considering becoming a coach, or curious about being an extraordinary coach. In this completely revised third edition of his groundbreaking book, Hargrove presents his profound insights into the journey to of becoming a masterful coach along with guiding ideas, tools, and methods.

"Robert Hargrove's Masterful Coaching sets the context of the coach as steward rather than mere teacher, a critical agent in transforming organizational cultures and developing the skills and capabilities necessary for new cultures to be sustained." (Peter Senge, author, The Fifth Discipline: The Art and Practice of the Learning Organization) "Finally, a book that helps release people's collective aspirations; almost non-existent in today's corporate environment; and links them to business goals. A treasure trove of 'take-action' tools!" (Melanie Warren, vice president, Fidelity Investments) "Robert Hargrove's Masterful Coaching sets the context of the coach as steward rather than mere teacher, a critical agent in transforming organizational cultures and developing the skills and capabilities necessary for new cultures to be sustained." — Peter Senge, author, The Fifth Discipline: The Art and Practice of the Learning Organization "Masterful Coaching will empower you to stand for an impossible future while acting boldly in the present to make it a reality." — Richard W. Severance, president, Conoco, North American Downstream "Masterful Coaching brings clarity, power, and velocity to producing extraordinary leaders and extraordinary results." — Tom Kaiser, president, Zurich Financial Services "The author's five-step 'transformational' coaching model has been field-tested by thousands of managers worldwide." — Accounting Today "Finally, a book that helps release people's collective aspirations; almost non-existent in today's corporate environment; and links them to business goals. A treasure trove of 'take-action' tools!" — Melanie Warren, vice-president, Fidelity Investments "This is a great hands-on book. . . . Hargrove explains how to coach a person through one frame of reference (paradigm) to another or to coach groups of individuals into a cohesive, collaborative team." — Net Results "Masterful Coaching provides thorough descriptions of the characteristics of a coach and thoughtful insights about becoming an effective coach." — Canadian HR Reporter "If you are looking for some techniques to help your employees creatively meet your customers' needs, this is a must read." — The Business Resource From the Inside Flap Masterful Coaching "What is Masterful Coaching?" asks Robert Hargrove. "Masterful coaching is about nothing but co-creating an Impossible Future with someone; from a good leader to great one, from a third world nation to a first, from industry follower to industry game changer." Says Hargrove, "Coaching is the fastest, most powerful way to develop leaders at all levels." Ask people "'What is impossible that you are going to do today?' versus 'How are we going to get our list of homogenized corporate leadership competencies into you?'" As people stretch to reach goals, they realize that what got them here as a leader isn't going to get them there. Masterful coaching is about transformational learning, not transactional techniques. When the first edition of Masterful Coaching was published, it quickly became the standard resource for anyone who was a coach, considering becoming a coach, or curious about being an extraordinary coach. In this completely revised third edition of his groundbreaking book, Hargrove presents his profound insights into the journey of becoming a masterful coach along with guiding ideas, tools, and methods. You will gain the confidence and skills needed to master one-year coaching engagements with Hargrove's 12 Catalytic Coaching Conversations. This new edition will show you how to: Stand in people's greatness, even when they fall from it Coach executives to realize an Impossible Future and Transformational Change Co-create a winning game plan and jump start it with catalytic breakthrough projects Develop extraordinary leaders in the process of producing extraordinary results Provide people the ultimate self-development and growth experience Implement the "secrets" of worldclass coaches in building a super successful coaching practice