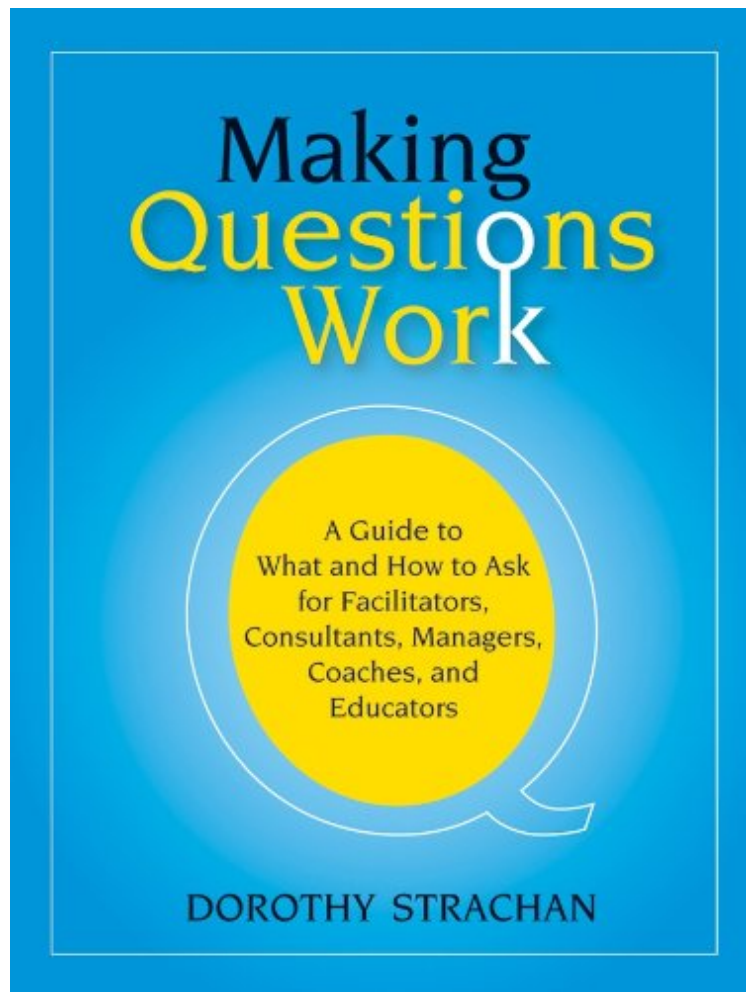


(Mobile pdf) Making Questions Work: A Guide to How and What to Ask for Facilitators, Consultants, Managers, Coaches, and Educators

Making Questions Work: A Guide to How and What to Ask for Facilitators, Consultants, Managers, Coaches, and Educators

Dorothy Strachan

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Dorothy Strachan : Making Questions Work: A Guide to How and What to Ask for Facilitators, Consultants, Managers, Coaches, and Educators before purchasing it in order to gage whether or not it would be worth my time, and all praised Making Questions Work: A Guide to How and What to Ask for Facilitators, Consultants, Managers, Coaches, and Educators:

5 of 5 people found the following review helpful. An outstanding reference for facilitators, trainers, and leaders By M. Gondek As a facilitator and strategy consultant, I'm constantly refining and improving my approach to group decision-making, action planning, and facilitating difficult situations. After a few months of use, I'm certain that this book will remain on the top of my reference list for a long time to come. Strachan opens with a couple of well-written chapters on questioning techniques and facilitation principles. Much of this has been covered elsewhere, but Strachan's

synopsis is an excellent reminder while also being easily accessible and well-organized. The book then delves into how to use different types of questions for specific outcomes, with a wealth of real-world examples that would work in any corporate environment. From "follow-up" and "opening a session" to "addressing issues" and "thinking critically," each chapter breaks down the why's and how's of question design before listing samples, tips, real situations that have direct applicability in any number of settings. Because every facilitation is different, having a deep arsenal of questions keeps the discussion productive while enabling the facilitator to be responsive, agile, and most of all, effective. Strachan's book does all this capably and comprehensively, without filler or fluff. Highly recommended for anyone interested in improving group dynamics on teams, in meetings, or in formal workshops. 0 of 0 people found the following review helpful. Five Stars By Casper excellent for focus and clarity 3 of 3 people found the following review helpful. a rhyming dictionary for facilitation By Douglas Collins Songwriters have rhyming dictionaries to more readily access the right words for the given verse. Making Questions Work serves a similar, useful purpose for people involved in convening groups of people in order to help them reach a shared understanding of the nature of the problem or opportunity facing the organization or community -- a rhyming dictionary for facilitation. Very nice done -- a handy reference for anyone involved in facilitation.

This book is an invaluable desk reference for facilitators, leaders, coaches and anyone who wants to engage in more effective learning and decision-making conversations. It offers over 1700 rich questions that you can borrow or adapt to improve your inquiry skills, and provides clear frameworks that point to when, where, and why particular questions are most useful.

"This book is an invaluable desk reference for facilitators, leaders, coaches, and anyone who wants to engage in more effective learning and decision-making conversations. It offers over 1700 rich questions that you can borrow or adapt to improve your inquiry skills, and provides clear frameworks that point to when, where, and why particular questions are most useful." ?Anne S. Davidson, consultant, Roger Schwarz Associates, and coauthor, The Skilled Facilitator Fieldbook "Everyone who facilitates should have this book on their desk!" ?Ingrid Bens, consultant and author, Facilitating with Ease! "There is everything from cultural and contextual sensitivity to effective use of body language in this richly detailed and flexible facilitation text." ?Valerie Alia, professor, Leeds Metropolitan University, United Kingdom "An indispensable, time-saving thesaurus of powerful searching questions linked to simple but powerful frameworks for structuring workshops, meetings, interviews, and surveys." ?Allan Mees, change consultant and facilitator, Standard Life plc, Edinburgh, Scotland "Provides facilitators and managers with a road map for group processes by building our capacity to ask the right questions in almost any situation." ?Felipe B. Alfonso, vice chairman and executive director, Asian Institute of Management Centre for Corporate Responsibility and vice chairman, Manila Electric Company, Philippines "Strachan's book is a must-read for facilitators who need to organize professionals and professionals who don't think they need to be organized." ?Dr. Sam D. Shemie, Critical Care, Montreal Children's Hospital, McGill University Health Centre, and the Canadian Council for Donation and Transplantation "This book is an invaluable desk reference for facilitators, leaders, coaches, and anyone who wants to engage in more effective learning and decision-making conversations. It offers over 1700 rich questions that you can borrow or adapt to improve your inquiry skills, and provides clear frameworks that point to when, where, and why particular questions are most useful." mdash;Anne S. Davidson, consultant, Roger Schwarz Associates, and coauthor, The Skilled Facilitator Fieldbook "Everyone who facilitates should have this book on their desk!" mdash;Ingrid Bens, consultant and author, Facilitating with Ease! "There is everything from cultural and contextual sensitivity to effective use of body language in this richly detailed and flexible facilitation text." mdash;Valerie Alia, professor, Leeds Metropolitan University, United Kingdom "An indispensable, time-saving thesaurus of powerful searching questions linked to simple but powerful frameworks for structuring workshops, meetings, interviews, and surveys." mdash;Allan Mees, change consultant and facilitator, Standard Life plc, Edinburgh, Scotland "Provides facilitators and managers with a road map for group processes by building our capacity to ask the right questions in almost any situation." mdash;Felipe B. Alfonso, vice chairman and executive director, Asian Institute of Management Centre for Corporate Responsibility and vice chairman, Manila Electric Company, Philippines "Strachan's book is a must-read for facilitators who need to organize professionals and professionals who don't think they need to be organized." mdash;Dr. Sam D. Shemie, Critical Care, Montreal Children's Hospital, McGill University Health Centre, and the Canadian Council for Donation and Transplantation From the Back Cover Praise for Making Questions Work "This book is an invaluable desk reference for facilitators, leaders, coaches, and anyone who wants to engage in more effective learning and decision-making conversations. It offers over 1700 rich questions that you can borrow or adapt to improve your inquiry skills, and provides clear frameworks that point to when, where, and why particular questions are most useful." mdash;Anne S. Davidson, consultant, Roger Schwarz Associates, and coauthor, The Skilled Facilitator Fieldbook "Everyone who facilitates should have this book on their desk!" mdash;Ingrid Bens, consultant and author, Facilitating with Ease! "There is everything from cultural and contextual sensitivity to effective use of body language in this richly detailed and flexible facilitation text." mdash;Valerie Alia, professor, Leeds Metropolitan

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