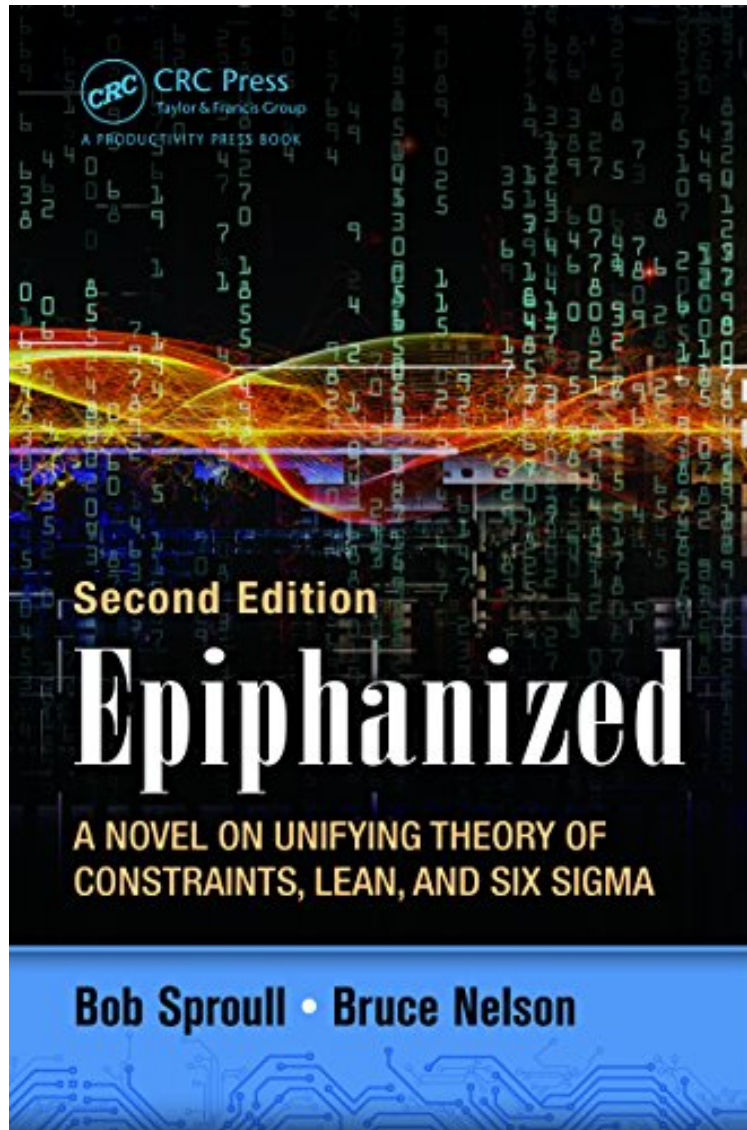


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## Epiphanized: A Novel on Unifying Theory of Constraints, Lean, and Six Sigma, Second Edition

*Bob Sproull, Bruce Nelson*

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**Bob Sproull, Bruce Nelson : Epiphanized: A Novel on Unifying Theory of Constraints, Lean, and Six Sigma, Second Edition** before purchasing it in order to gage whether or not it would be worth my time, and all praised Epiphanized: A Novel on Unifying Theory of Constraints, Lean, and Six Sigma, Second Edition:

4 of 4 people found the following review helpful. It's all in the appendixBy G. J. KooijThere are two parts to this book: part one follows the Business Novel format introduced by Eli Goldratt, and part two describes the concepts of TOC,

Lean and Six Sigma in a more traditional explanation format. The trouble with writing a novel is that it is hard to create credible characters and lively dialogue, and this is where part one falls short. If the quality of the dialogue does not exceed that of what you hear on the Home Shopping Channel, would you want to plod through all of it? However the appendices provide good introductions into the concepts of TOC, Lean and Six Sigma, and make valid points. I bought this book after reading *The Goal* by Eli Goldratt left me wanting to know more about the subject, and the appendices did provide some valuable information. However the book might be most useful for those coming from a Lean Six Sigma background and discovering TOC for the first time. 2 of 2 people found the following review helpful. What a practical book! Buy it and refer to it often! By VinI have read a few books on TOC and TLS, and I must say, what a great job Bob and Bruce did! They were brilliant in setting it up in a way that has continuity and shows the next step in the process of changing the culture of a company from the "Cost world" to the "Throughput world." The information is so simply put and explained, that allows the reader to use it exactly as it is written to explain to other people and also implement it. Also, because the message is conveyed in novel format, it gives the reader a step-by-step reference on how to do it, not just what to do. Where do you start? It tells you. What do you do next? It tells you. What if you experience resistance? This book shows you how to handle it too. Do you already implement TOC or LSS but want to take it to the next level? Guess what? It shows you how! (Even though chances are it won't happen exactly as it did in the book) Because of all the information included in the appendices, and all the other tools throughout the book, I'll definitely keep this book close by and refer back to it. I definitely recommend this book! Vinny Monteiro [linkedin.com/in/vinnym](https://www.linkedin.com/in/vinnym) Industrial Engineer 1 of 1 people found the following review helpful. Epiphanized it's easy to read and has a good story behind the main message - The application of TOC mainly, with Lean and 6Sigma By Luis Cristovao Epiphanized is a business novel format, in the tradition of Goldratt and other TOC authors. It has a good story rich of characters and companies, and has so many people involved that the authors "forgot" some of the characters like "The Quality Director" in the middle of the story. The format is simple and straight and goes right away to the point considering TOC as the main drive to improvement. This is correct to me but is so direct that sometimes it seems unreal, because people resist more to change than what the novel show us. With TOC, comes in Lean and 6Sigma but with somehow less detail, and I can understand this because otherwise the book would become very tedious and difficult to read. The main points are there with this simplifications in mind and so it's very pleasant to follow the story. In terms of TOC the final chapters with the CCPM explanation to me were the best part of the book cause it goes to implementation details. In the end the appendixes on TOC, Lean and 6Sigma (TLS) are unusual in this type of novel format but are very well welcome and add value to the book. So for the beginner of TLS and for the "not so beginner" (and maybe for the expert) I would recomend this book.

Updating the tools, principles, and methods presented in the bestselling first edition, this updated edition explains how to implement the authors' proven improvement methodology that unifies the Theory of Constraints with Lean and Six Sigma. The book uses a compelling novel format to demonstrate how to achieve superior on-time delivery along with unprecedented levels of profitability. Besides explaining how to implement the authors' unified improvement methodology, the book arms readers with a proven method for convincing management that using the improvement methodology outlined in the text will lead to significantly higher levels of profitability. This edition has been updated with an expanded appendix that includes more in-depth discussions of the tools covered in the first edition. This edition also sheds more light on the reasoning behind why the very best improvement results can be achieved by the unification of the Theory of Constraints, Lean, and Six Sigma (TLS). The appendix also provides additional detail about how the concepts covered in the book can be applied to your organization. The primary theme throughout this book is the focus on the unity and enhancement of improvement tools and methods. The book includes an appendix that allows readers to explore, in much more detail, the principles, tools, and techniques presented in the novel's portion of the book. The authors detail a pioneering pathway for significant gains in profitability and market share for any company choosing to implement the methodologies that are presented. Some of the concepts, tools, and principles presented may seem counterintuitive to many readers, but if the principles are understood and followed, the exceptional results are sure to follow

... a very important book for any organization sincerely interested in doing more with the same, or even fewer resources. ... The real value of this book is twofold. It provides the first comprehensive picture of what TOC is all about and does so in an eminently readable fashion. Secondly, the appendices provide much-needed detail for those who wish to understand and capitalize on these applications. This book provides a much-needed comprehensive view on how TOC can be used to help organizations greatly increase productivity and with it wealth and standard of living. It also provides important insights in how to effectively integrate the TOC, Lean, and Six Sigma approaches to produce even greater results. Bob Fox, Founding Member of The Goldratt Institute, The TOC Center, Inc., and Viable Vision LLC About the Author Bob Sproull is an independent consultant who, along with Bruce Nelson, owns and operates Focus and Leverage Consulting, a management consulting firm specializing in improving the profitability of organizations from all business sectors. Bob is a certified Lean Six Sigma Master Black Belt and a Theory of

Constraints Jonah and an experienced manufacturing executive who has served as a vice president of quality, engineering, and continuous improvement for two different manufacturing companies, with extensive consulting background in manufacturing, healthcare, and MRO and focuses on teaching companies how to maximize their profitability through an integrated Theory of Constraints, Lean and Six Sigma (TLS) improvement methodology. Bob completed his undergraduate degree (BS) with a dual major in math and physics and is a nationally known speaker and the author of three different books: *Epiphanized: Integrating Theory of Constraints, Lean and Six Sigma* (co-authored with Bruce Nelson 2012, North River Press); *The Ultimate Improvement Cycle* ndash; *Maximizing Profits Through the Integration of Lean, Six Sigma and the Theory of Constraints* (2009, Taylor and Francis); *Process Problem Solving* ndash; *A Guide for Maintenance and Operations*sq; Teams (2001, Productivity Press). Bruce Nelson is an independent consultant who, along with Bob Sproull, owns and operates Focus and Leverage Consulting, a management consulting firm specializing in improving the profitability of organizations from all business sectors. Bruce is an internationally recognized expert in constraints management and systems analysis. He is a certified Jonah, Jonah's Jonah, Academic Jonah, and is Board Certified by the International Certification Organizations (TOCICO) in the TOC Thinking Processes, TOC Operations Management, and TOC Project Management and has B.S. degrees, in chemistry, zoology, and allied health, Weber State University, Ogden, Utah (1982). Bruce has 32 years combined experience as an educator, executive, and consultant with many Fortune 500 companies and several international companies. Bruce has an extensive consulting background in manufacturing, production, seminars, and workshops focusing on teaching how to maximize profitability through an integrated Theory of Constraints, Lean and Six Sigma (TLS) improvement methodology. Bruce is the co-author of *Epiphanized: Integrating Theory of Constraints, Lean and Six Sigma* (co-authored with Bob Sproull, 2012, North River Press). Bruce also has articles published from previous process improvement engagements.