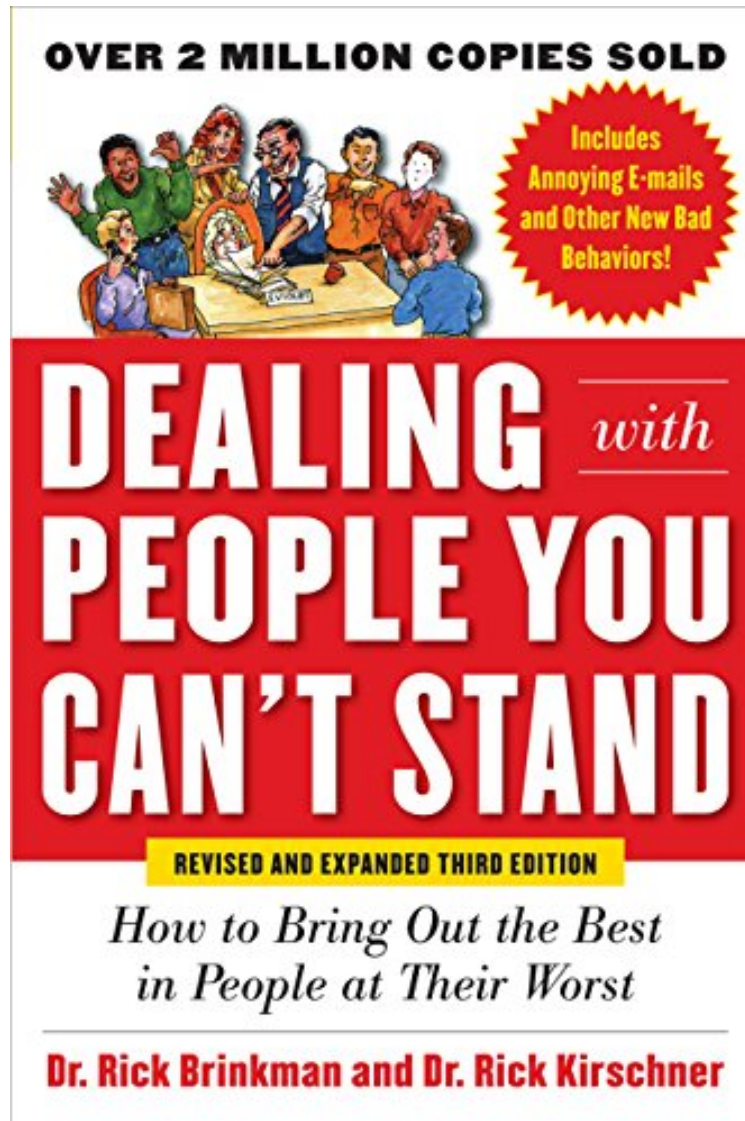


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Dealing with People You Can't Stand, Revised and Expanded Third Edition: How to Bring Out the Best in People at Their Worst (Business Books)

Dr. Rick Brinkman, Dr. Rick Kirschner

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The classic guide to bringing out the best in people at their worst—updated with even more can't-standable people! *Dealing with People You Can't Stand* has been helping good people deal with bad behavior in a positive, professional way for nearly two decades. Unfortunately, as the world becomes smaller and time more compressed, new difficult people are being made all the time. So Kirschner and Brinkman have updated their global bestseller to help you wring positive results from even the most twisted interactions you're likely to experience today. Learn how to get things done and get along when you're dealing with people who have the uncanny ability to sabotage, derail, and interfere with your plans, needs, and wants. Learn how to: Use sophisticated listening techniques to unlock the doors to people's minds, hearts, and deepest needs Apply "take-charge" skills that turn conflict into cooperation by reducing the differences between people Transform the destructive behavior of Tanks, Snipers, Know-It-Alls, Whiners, Martyrs, Meddlers, and other difficult types of people Whether you're dealing with a coworker trying to take credit for your work, a distant family member who knows no personal bounds, or a loud cell phone talker on line at the grocery store, *Dealing with People You Can't Stand* gives you the tools for bringing out the best in people at their worst.